



CLARK AGRI SERVICE
Experience To Grow On

Waterford, ON
Full-time, Permanent
Horticulture Sales Agronomist

A family owned business based in the Norfolk Area which provides inputs (seed, fertilizer, crop protection products) and custom application services to growers in the Norfolk, Niagara, Haldimand and Hamilton-Wentworth areas. We are looking for a hardworking, resourceful and results-driven individual for a full time, permanent Horticulture Sales Agronomist position.

Job Details:

- Provide agronomic support and advice to growers and prospects
- Responsible for contributing to customer profitability as well as overall business profitability by providing accurate and label directed agronomic information
- Completing detailed crop plans with customers
- Interpreting soil and tissue analysis results with customers
- Scouting fields to assist customers with weed, insect and disease control options
- Sales agronomist work in a defined territory to develop and maintain customer relationships and become a reputable resource for crop production information and technology
- Effectively collaborate with a team of other Sales Agronomists to maximize services, information and sales to growers who want extensive technical/agronomic expertise
- Maintain a thorough agronomic and technical knowledge of brand products and services
- Speak to company practices as it relates to current/future products, pricing and other company initiatives with dealers, growers and members of the community
- Excellent Compensation package: competitive salary, company vehicle, flexible benefits plan, training and career development opportunities

Requirements:

- Post-secondary education in agriculture and/or a minimum of 3-5 years of agronomy and horticulture crop input sales experience
- Experience with vegetables, fruit and tobacco would be a desired asset
- A good ability to relate to people and promote products
- Must be a team player
- Willingness to travel and work in a rural environment
- A valid driver's license
- The Certified Crop Advisor designation is an asset

Benefits:

- Extended health care
- Vision and Dental care
- Disability insurance
- Life insurance
- RRSP