



## JOB OPPORTUNITY

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**POSITION: Field Marketer**

**LOCATION: Hensall**

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Hensall Co-op is seeking a motivated self-starter capable of creating long-term relationships with customers to meet sales goals and organizational objectives. This is a full-time position working out of the Hensall location.

### **Job Duties and Responsibilities:**

- Maintain, prospect and build on crop retail opportunities for seed, fertilizer and crop protection
- Origination of food grade production (food grade soybeans & edible beans) and accurate record keeping for quality assurance
- Recommend agronomic solutions through crop planning, field scouting, farm calls, grower niche meetings etc
- Establish and attain annual sales budgets and maintain accurate records of sales calls
- Assist the location manager and operations team during seasonal demands

### **Qualifications:**

- Ability to work well in both a team setting and individually with minimal supervision
- Excellent communication, organization, and time management skills
- Ability to meet tight deadlines for sales targets and special projects
- Strong agricultural background and knowledge
- Ability to perform all sales related tasks

### **Job Requirements:**

- Post-Secondary degree/diploma in Agriculture
- At least 2 years' experience in Ag Retail preferred
- CCA designation preferred or willingness to obtain
- Valid Ontario Driver's License

**If you are interested in applying for this position, please submit your cover letter and resume to:**  
**Human Resources Department.** Attention: Jessica Boughen  
**Email: [job@hdc.on.ca](mailto:job@hdc.on.ca)**

Hensall Co-op is committed to employment equity and encourages members of the four designated groups to apply  
Accommodation will be made upon request.