



Sales Agronomist

Tillvalley Ag Services is an Agri service company that offers Pioneer Hi-Bred seed, custom application, and agronomy services. Uniquely situated in Courtland Ontario our customer base spans multiple counties and is comprised of large livestock, vegetable/fruit as well as cash crop operations.

We are seeking to hire a full-time sales agronomist to help us deliver superior agronomic advice to our customer base. The ideal candidate would be someone passionate about agronomy and working directly with customers. This person must be excited and versatile about working with technology. This person needs to be comfortable working with minimal supervision and would enjoy the flexibility of our small business atmosphere.

Primary Responsibilities

- Engage with customers to deliver agronomic advice.
- Build and execute crop plans.
- Lead field scouting of IP soybeans, custom application and consulting acres.
- Lead agronomy plots with customers and summarize data collected into a useable format.
- Execute drone scouting strategy.
- Organize and lead field days and customer meetings.
- Build and implement agronomic communications.
- Engage with customers to understand needs and execute sales as opportunities arise.
- Assist in inventory management.
- Assist with seed deliveries in season.
- Assist with customers government funding applications.

Skills and Requirements

- Degree or diploma in Agriculture or related field.
- Self motivated, independent and results oriented.
- Strong interpersonal and communication skills.
- Proficient in Microsoft Office.
- Knowledge of the livestock industry.
- Experience or willingness to learn digital agronomy software (SMS, drone deploy, JD operations ect.).
- Certified Crop Advisor (or willingness to gain designation).

Please submit resume to:

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