

Regional Specialist (Western & Southwestern region)

Description

Agricorp is looking for **Regional Specialists** to service the Western region and the Southwestern region of Ontario with crop specialties that include grains & oilseeds and forage (western) and grapes, tender fruit and specialty crops (Southwestern) to provide senior technical expertise and consultation to Agricorp clients and staff.

This opportunity will appeal to those interested in representing Agricorp locally, while also providing sector and commodity expertise provincially to the Regional Services team in the Program Delivery division.

The Role

The **Regional Specialist** will provide specialized commodity knowledge to the Regional Services team. In this role, you will:

- Provide technical expertise, coaching, mentoring, change management and training to a team of Adjusters to support enrolment, underwriting, contract establishment, damage inspection, premium collection and claim adjudication/settlement
- Provide highly specialized knowledge in grains & oilseeds and forage or grapes, tender fruit and specialty crops to support the inspection of crops/production, investigation and settlement of claims, and completion of audits
- Conduct or participate in inspections and audits, including damage report investigations, seasonal crop inspections, yield claims, acreage and application of losses due to uninsured perils
- Act as a subject matter expert on grains & oilseeds and forage or grapes, tender fruit and specialty crops to support program and service delivery and assist in the development of new enhancements & programs
- Support the Manager, Regional Services in providing local information to inform regional planning and reporting, participate in team goal setting, and help to communicate directions and goals to Adjusters
- Participate in Contingency planning as required

Job Status: 2 permanent full-time positions

Work status: Home office

Salary: \$69,363 - \$81,603

Location: Majority of work assigned in Western region or Southwestern region, with some travel across the province

Qualifications

- Post-secondary education in Agriculture or equivalent experience
- Minimum 5 years of related experience in farming or in the agricultural industry with specialization in grains and oilseed crops, forage and cover crops or grapes, tender fruit and specialty crops
- Proven experience in coaching, mentoring, change management and training others
- Demonstrated ability to communicate with diverse stakeholders using influence and authority
- Certified Crop Advisor (CCA) an asset

Key Competencies

- **Achieving Quality Results** – Focuses efforts on managing one’s self to achieve high quality results consistent with the organization’s standards and measures, while managing risk
- **Client Focus** – Provides service excellence to internal and external clients
- **Program Knowledge** – Knows and understands the programs and services provided by Agricorp
- **Industry Knowledge** – Understands how Agricorp fits into the industry, the industry as a whole and the links to related industries
- **Critical Judgment, Decision Making and Problem Solving** – Uses critical judgment to make decisions and solve problems involving varied levels of complexity, ambiguity and risk
- **Information Gathering** – Locates and collects data from appropriate sources and analyzes it to prepare meaningful and concise reports that summarize the information

Background

Agricorp, an agency of the government of Ontario.

Agricorp delivers government programs. These programs help protect the livelihood of over 47,000 Ontario farmers against the many risks farm businesses face every day. Our employees are skilled professionals who respond when industry and government need us, manage public funds with great care and integrity, and deliver a quality customer experience.

Agricorp helps grow Ontario agriculture. We underwrite \$7 billion in risk each year. The agency was established in 1997, and in our first 25 years we made \$7.5 billion in payments to farmers when they needed it most.

Apply online

To apply for a position, please go to www.agricorp.com and select **Careers**. Click on **Current Opportunities**.

We thank all applicants for their interest; however, only those selected for an interview will be contacted directly.