



## JOB OPPORTUNITY

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**POSITION: Field Marketer**

**LOCATION: Aylmer**

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Hensall Co-op is seeking a dynamic individual to become an integral part of our Field Marketing team. This is a full-time position.

### **Job Duties and Responsibilities:**

- Origination of food grade production (food grade soybeans & edible beans)
- Commercial grains procurement
- Maintain, prospect, and build on crop retail opportunities for seed, fertilizer, and crop protection
- Recommend agronomic solutions through farm calls, grower niche meetings etc.
- Establish and attain annual sales budgets
- Maintain regular contact with customers to ensure satisfaction and to capitalize on opportunities
- Complete and maintain accurate paperwork for all contracts

### **Job Requirements:**

- Ability to work well in both a team setting and individually with minimal supervision
- Excellent communication, organization, and time management skills
- Ability to meet tight deadlines for sales targets and special projects
- Strong agricultural background and knowledge
- Ability to perform all sales related tasks

### **Required Qualifications:**

- Post-Secondary degree/diploma in Agriculture
- At least 2 years' experience in Ag Retail preferred
- CCA designation preferred or willingness to obtain
- Valid Ontario Driver's License

**If you are interested in applying for this position, please submit your cover letter and resume to:**

Elizabeth Cole  
Human Resources Coordinator

**Email:** [job@hdc.on.ca](mailto:job@hdc.on.ca)

Hensall Co-op is committed to employment equity and encourages members of the four designated groups to apply.